

<b>Committee Name:</b>	Finance Committee	<b>Session #:</b>	2	<b>Report #:</b>	20
<b>Committee Chair:</b>	Homer Lane	<b>Vice Chair:</b>	Sarah Welch		
<b>Minutes recorded by:</b>		<b>Date/time of meeting:</b>	September 13, 2012 / 11:45 AM		

## Motions Passed:

1. MSA While the Committee has decided not to recommend and increase in the Club Membership Fee for 2013, they will work with other USMS Committees to develop a recommendation for a Club Fee change in subsequent years.
2. MSA To accept reductions in the Open Water budget line of \$4,150, with a portion of the reduction (\$1250) for logo development shifted to the National Office.
3. MSA To accept the Long Distance budget as originally presented.
4. MSA For the minutes of the first Convention session dated 9/12/12.

**Number of committee members present: 16**

**Absent: 0**

**Number of other delegates present: 20**

**Committee members present (list all, including chair and vice chair):** Tom Boak, Dave Burgio, Joan Campbell, Ralph Davis (Ex Officio), Elyce Dilworth, Phil Dodson, Betsy Durrant, Laszlo Eger, Jeanne Ensign, Jill Gellaty, Kildine Harms, Lucy Johnson, Susan Kuhlman (Ex Officio), Homer Lane, Laura Winslow, and Sarah Welch.

## Minutes

The meeting was called to order and Homer indicated the Committee would first deal with three budget issues as we had asked guests to address them before moving to other agenda items.

1. The possibility of a potential \$10-\$20 increase in the Club Membership Fee was discussed with Leo Letendre. The Committee explained the idea was to more properly align the fee to the services being rendered by the National Office to the Clubs. Leo indicated this was feasible to do this for next year as the Club Fees for 2013 are expected to come in starting October 1<sup>st</sup> but indicated it has been the practice to give members notice well in advance. Discussion ensued and it was agreed that such an increase is not necessary for the 2013 Budget but the Committee intends to review this matter in more detail and develop a recommendation to be included in the 2014 Budget.
2. The budget for Open Water was discussed with Lynn Hazelwood. She indicated that after consultation with Donn Livoni she was prepared to cut the travel expenses and other items out of her budget. This was based on their determination the liaison & safety issues could be handled by the representative that Long Distance would send to the six national events. The cut of the logo development expense she suggested was moved to the National Office as they use a third party to develop logos as needed.
3. The Budget for Long Distance was discussed with Donn Livoni. He provided some great insight into their role at the events, which normally requires their involvement for a couple of days before and after the event. No changes were made to their budget as a result of this discussion.
4. Dave Burgio, Investment Committee Chair made a presentation to the Committee regarding the \$1.7 million investment portfolio that is managed with assistance from Northern Trust. He shared a detailed list of the portfolio holdings as of 7/31/12 and provided a list of the Interest & Dividends, Unrealized Gain, and Realized Gains recorded YTD 2012 on the portfolio. The good news is that these total over \$63 thousand since the inception of the portfolio investments in February 2011. He also reviewed the fees charges by Northern Trust and the individual fund managers (approximately 39 basis points), which is quite reasonable. The presentation of this below the line activity was also discussed again and will be addressed by David & Homer before the HOD presentation of the 2013 Budget.
5. Potential amendments to FOG were discussed a bit more and it was agreed we could start dealing with those in the second half of our next meeting when we should have some recommended changes from the Audit Committee that is meeting at 4 PM today.
6. The required review of the 2012 Overbudget Requests was questioned and after some discussion we agreed it will be done this year so it can be reported out to the HOD but we may amend the FOG to handle this in a different fashion going forward.

The meeting was adjourned at 5:25 PM